



## Sales Support Executive

### Competitive Salary - Depending on Experience

Arkle Finance are looking to recruit a Sales Support Executive to work within the Sales Support Team. You will be dually responsible for building and maintaining relationships with our Direct and Broker Sales Teams. The main purpose of your role is to maximise sales opportunities and business conversion; supporting the entire transactional process from prospect to pay-out in achievement of individual, Team and Company targets.

#### Key Responsibilities:

- Supporting the Team's sales and business development activities, providing complete backup for all aspects of the sales cycle.
- Responding to all client's enquiries.
- Communicate effectively with relevant departments throughout the process, to achieve team and individual service standards and targets.
- Ownership of proposals and manage all related administration and paperwork.
- Constantly striving to improve customer service standards.

We are looking for someone who has gained relevant experience within a sales support / internal sales / customer service role ideally within the asset finance industry or a similar environment. You will be a confident individual who is able to work in a fast-paced environment with accuracy and precision. You will need to be PC literate and possess good numeracy skills. Excellent communication together with negotiation skills are desirable for this role based at our Wellingborough office.

To apply please send a CV and covering letter to [BANKHR@weatherbys.co.uk](mailto:BANKHR@weatherbys.co.uk)

**Arkle Finance upholds the principles of equality and diversity and actively promotes opportunity for all employees, both current and prospective.**